FITCH AFFIRMS DWR CYMRU'S SENIOR SECURED DEBT AT 'A'; STABLE OUTLOOK

Fitch Ratings-London-03 October 2017: Fitch Ratings has affirmed Dwr Financing's senior secured class A debt and class B debt ratings (both wrapped and unwrapped) at 'A'. The agency has also affirmed the subordinated class C debt of Dwr Financing's bond programme at 'BBB+'. As there is no class C debt currently in issue the 'BBB+' rating indicates the level at which Fitch would rate prospective class C issuance. The Outlooks are Stable.

The affirmation reflects the company's target gearing on net debt/ regulatory capital value (RCV) of 60%, reflecting lower cash flows for the regulatory period from April 2015 to March 2020 (AMP6). Although estimated post maintenance post tax interest cover (PMICR) is low at an average 1.4x, the company has refinancing options and gearing on net debt/ RCV gives more than adequate headroom for the ratings. The capital structure benefits from committed reserve liquidity facilities and enhancements including trigger mechanisms with profit distribution lock-up provisions tied to financial, positive and negative covenants.

KEY RATING DRIVERS

Regulatory Performance & Delivery on AMP6: Dwr Cymru continued to deliver totex outperformance in the financial year to March 2017 (FY17), although at a lower rate and unlike FY16, this was based on opex, notably in wholesale. This amounted to GBP14 million in FY17, compared with nearly GBP100 million in FY16, of which GBP62 million was capex re-profiling, mainly due to timing issues. The company expects to catch up the capex underspend by FY19. Fitch continues to assume totex in line with Ofwat's regulatory allowances over the remainder of AMP6. The company has achieved improvements in leakage and supply interruptions performance.

Increase in Customer Distributions: In contrast to the rest of the Ofwat-regulated UK water sector, the company is a non-profit organisation with no equity or dividends paid to outside shareholders. Dwr Cymru expects to invest customer distributions of GBP230 million over the course of AMP6 to reinforce asset resilience and operational sustainability. This spending is outside the scope of Ofwat's final determination and raises regulatory gearing by 2020. The company is additionally investing up to GBP100 million outside the regulatory ring fence in energy from waste and commercial business opportunities complementary to the core business. Dwr Cymru has paid GBP30 million dividends to the holding company as part funding of the GBP100 million investment.

Funding Plans: Although liquidity is strong, with around GBP504 million available at end-June 2017, the funding of customer distributions and unregulated activities has created a further funding requirement for AMP6 and AMP7 of GBP300 million-GBP350 million. We expect an improvement in PMICR from 2021 when a 6.91% GBP325 million bond, representing over 10% of debt, matures.

Longer Term Regulatory Challenge: Ofwat is due to publish a final methodology for AMP7 (April 2020-March 2025) in December 2017. The central scenario of lower base returns than for AMP6, reduced scope for financial outperformance and an increase in revenue at risk implies potential pressure on credit metrics from FY21. Dwr Cymru is assessing its approach to capex under AMP7 to deliver progress on its long-term plan to 2050. A potentially lower pay-as-you-go (PAYG) ratio would likely relieve pressure on leverage on net debt/ RCV.

Gearing Headroom: With no access to equity funding, Dwr Cymru has reduced gearing over time to ensure continued access to debt finance. This is underpinned by strict board governance on customer distributions, which may only be made after returns have been earned. Regulatory gearing at FYE17 was 57.5%. Fitch forecasts pension-adjusted net debt/RCV at or below 60% for the company's combined class A and B debt for AMP6, materially lower than our ratio guideline of 67.5%. This gearing headroom compensates for our expectations of post maintenance post tax interest cover (PMICR) at around 1.4x over the remainder of AMP6, close to our ratio guideline of a minimum 1.4x.

DERIVATION SUMMARY

The rating reflects a lower target leverage on net debt/RCV at 60% compared with peers Yorkshire Water, Anglian Water & Southern Water, all targeting around 70% (Class A debt rated 'A' for Yorkshire and Anglian and 'A-' for Southern Water). Leverage on net debt/RCV is potentially overstated at Dwr Cymru, reflecting the impact of customer distributions on net debt over the course of AMP6, but not RCV. A non-profit organisation, Dwr Cymru is in the unique position of not paying dividends to external shareholders. With customer distributions effectively substituting external dividends, Dwr Cymru is arguably in a stronger position ahead of the regulatory challenges of AMP7 than its peers. The company's PMICR levels at around 1.4x are weaker than Yorkshire, Anglian & Southern at 1.5x, 1.5x and 1.8x respectively. However, Dwr Cymru has refinancing options and this is balanced by more than ample gearing headroom.

KEY ASSUMPTIONS

Fitch's key assumptions within our rating case for the issuer include:

- -Totex in line with Ofwat's regulatory allowance over the remainder of AMP6;
- -RPI for FY18 onwards of 3%, consistent with peers;
- -Cash flow impact of GBP188 million of planned customer distributions from FY18 through FY20;
- -No RCV recognition of additional expenditure funded through customer distributions (these do not form part of the company's capex programme) or for the Loughor project reducing local sewage flooding, potentially for GBP73 million;
- -Working capital projections in line with management guidance;
- -50% share of pension deficit liability assumed at GBP46.2 million as part of pension-adjusted net debt
- -Planned customer distributions of GBP19 million paid out as dividends to the holding company over the rest of AMP6.

RATING SENSITIVITIES

Positive: Future developments that could lead to positive rating action include:

- A sustainable reduction in target gearing to below 60% and improvement of PMICR above 1.6x along with maintenance of second quartile regulatory performance.

Negative: Future developments that could lead to negative rating action include:

- A marked deterioration in operating and regulatory performance or adverse changes to the regulatory framework, and
- A sustained increase in gearing to 67.5% and decline in PMICR to below 1.4x.

LIQUIDITY

As of 30 June 2017 Dwr Cymru had unrestricted cash and cash equivalents of GBP130 million and GBP400 million undrawn revolving credit facilities and committed loans. Fitch expects around negative GBP270 million cumulative free cash flow up to and including FY19. We believe

liquidity is adequate for the next 24 months considering the GBP300 million-GBP350 million funding requirement above. The group also has GBP135 million committed reserve liquidity facilities available in the event of financial distress.

Contact:

Principal Analyst Ross Macaulay Associate Director +44 20 3530 1395

Supervisory Analyst Chris Moore Director +44 20 3530 1683 Fitch Ratings 30 North Colonnade London E14 5GN

Committee Chairperson Josef Pospisil Managing Director +44 20 3530 1287

Media Relations: Adrian Simpson, London, Tel: +44 203 530 1010, Email: adrian.simpson@fitchratings.com.

Summary of Financial Statement Adjustments

- -GBP48.3 million of accrued interest is removed from total debt
- -GBP69.7 million of infrastructure renewals expenditure is moved from operating costs to capex

Additional information is available on www.fitchratings.com. For regulatory purposes in various jurisdictions, the supervisory analyst named above is deemed to be the primary analyst for this issuer; the principal analyst is deemed to be the secondary.

Applicable Criteria Corporate Rating Criteria (pub. 07 Aug 2017) https://www.fitchratings.com/site/re/901296

ALL FITCH CREDIT RATINGS ARE SUBJECT TO CERTAIN LIMITATIONS AND DISCLAIMERS. PLEASE READ THESE LIMITATIONS AND DISCLAIMERS BY FOLLOWING THIS LINK: HTTPS://WWW.FITCHRATINGS.COM/UNDERSTANDINGCREDITRATINGS. IN ADDITION, RATING DEFINITIONS AND THE TERMS OF USE OF SUCH RATINGS ARE AVAILABLE ON THE AGENCY'S PUBLIC WEB SITE AT WWW.FITCHRATINGS.COM. PUBLISHED RATINGS, CRITERIA, AND METHODOLOGIES ARE AVAILABLE FROM THIS SITE AT ALL TIMES. FITCH'S CODE OF CONDUCT, CONFIDENTIALITY, CONFLICTS OF INTEREST, AFFILIATE FIREWALL, COMPLIANCE, AND OTHER RELEVANT POLICIES AND PROCEDURES ARE ALSO AVAILABLE FROM THE CODE OF CONDUCT SECTION OF THIS SITE. DIRECTORS AND SHAREHOLDERS RELEVANT INTERESTS ARE AVAILABLE AT HTTPS://WWW.FITCHRATINGS.COM/SITE/REGULATORY. FITCH MAY HAVE PROVIDED ANOTHER PERMISSIBLE SERVICE TO THE RATED ENTITY OR ITS RELATED THIRD PARTIES. DETAILS OF THIS SERVICE FOR RATINGS FOR WHICH THE LEAD ANALYST IS BASED IN AN EU-REGISTERED ENTITY CAN BE FOUND ON THE ENTITY SUMMARY PAGE FOR THIS ISSUER ON THE FITCH WEBSITE.

Copyright © 2017 by Fitch Ratings, Inc., Fitch Ratings Ltd. and its subsidiaries. 33 Whitehall Street, NY, NY 10004. Telephone: 1-800-753-4824, (212) 908-0500. Fax: (212) 480-4435. Reproduction or retransmission in whole or in part is prohibited except by permission. All rights reserved. In issuing and maintaining its ratings and in making other reports (including forecast information), Fitch relies on factual information it receives from issuers and underwriters and from other sources Fitch believes to be credible. Fitch conducts a reasonable investigation of the factual information relied upon by it in accordance with its ratings methodology, and obtains reasonable verification of that information from independent sources, to the extent such sources are available for a given security or in a given jurisdiction. The manner of Fitch's factual investigation and the scope of the third-party verification it obtains will vary depending on the nature of the rated security and its issuer, the requirements and practices in the jurisdiction in which the rated security is offered and sold and/or the issuer is located, the availability and nature of relevant public information, access to the management of the issuer and its advisers, the availability of pre-existing third-party verifications such as audit reports, agreed-upon procedures letters, appraisals, actuarial reports, engineering reports, legal opinions and other reports provided by third parties, the availability of independent and competent third- party verification sources with respect to the particular security or in the particular jurisdiction of the issuer, and a variety of other factors. Users of Fitch's ratings and reports should understand that neither an enhanced factual investigation nor any third-party verification can ensure that all of the information Fitch relies on in connection with a rating or a report will be accurate and complete. Ultimately, the issuer and its advisers are responsible for the accuracy of the

information they provide to Fitch and to the market in offering documents and other reports. In issuing its ratings and its reports, Fitch must rely on the work of experts, including independent auditors with respect to financial statements and attorneys with respect to legal and tax matters. Further, ratings and forecasts of financial and other information are inherently forward-looking and embody assumptions and predictions about future events that by their nature cannot be verified as facts. As a result, despite any verification of current facts, ratings and forecasts can be affected by future events or conditions that were not anticipated at the time a rating or forecast was issued or affirmed.

The information in this report is provided "as is" without any representation or warranty of any kind, and Fitch does not represent or warrant that the report or any of its contents will meet any of the requirements of a recipient of the report. A Fitch rating is an opinion as to the creditworthiness of a security. This opinion and reports made by Fitch are based on established criteria and methodologies that Fitch is continuously evaluating and updating. Therefore, ratings and reports are the collective work product of Fitch and no individual, or group of individuals, is solely responsible for a rating or a report. The rating does not address the risk of loss due to risks other than credit risk, unless such risk is specifically mentioned. Fitch is not engaged in the offer or sale of any security. All Fitch reports have shared authorship. Individuals identified in a Fitch report were involved in, but are not solely responsible for, the opinions stated therein. The individuals are named for contact purposes only. A report providing a Fitch rating is neither a prospectus nor a substitute for the information assembled, verified and presented to investors by the issuer and its agents in connection with the sale of the securities. Ratings may be changed or withdrawn at any time for any reason in the sole discretion of Fitch. Fitch does not provide investment advice of any sort. Ratings are not a recommendation to buy, sell, or hold any security. Ratings do not comment on the adequacy of market price, the suitability of any security for a particular investor, or the tax-exempt nature or taxability of payments made in respect to any security. Fitch receives fees from issuers, insurers, guarantors, other obligors, and underwriters for rating securities. Such fees generally vary from US\$1,000 to US\$750,000 (or the applicable currency equivalent) per issue. In certain cases, Fitch will rate all or a number of issues issued by a particular issuer, or insured or guaranteed by a particular insurer or guarantor, for a single annual fee. Such fees are expected to vary from US\$10,000 to US\$1,500,000 (or the applicable currency equivalent). The assignment, publication, or dissemination of a rating by Fitch shall not constitute a consent by Fitch to use its name as an expert in connection with any registration statement filed under the United States securities laws, the Financial Services and Markets Act of 2000 of the United Kingdom, or the securities laws of any particular jurisdiction. Due to the relative efficiency of electronic publishing and distribution, Fitch research may be available to electronic subscribers up to three days earlier than to print subscribers.

For Australia, New Zealand, Taiwan and South Korea only: Fitch Australia Pty Ltd holds an Australian financial services license (AFS license no. 337123) which authorizes it to provide credit ratings to wholesale clients only. Credit ratings information published by Fitch is not intended to be used by persons who are retail clients within the meaning of the Corporations Act 2001