Investor Report
For the quarter ended 31 December 2002

## Investor Report

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## General overview \& business update

This quarterly investor report covers the 3 month period ending 31 December 2002. The Investor Report is a requirement of the Common Terms Agreement (CTA), which governs the company's obligations to its lenders and investors. The report is directed at existing and potential investors and allows the company's financial performance to be assessed, together with its compliance with the covenants and warranties stipulated by the CTA.

The data in this report is drawn from the same accounting records as the company's statutory accounts but is presented in a modified form for investors as required by the CTA.

Financial Performance in 2002/03
The underlying retained profit for the nine months to 31 December 2002 was $£ 20.2$ million. The derivation of this underlying profit figure is shown below:

|  | Apr-Dec 2002 <br> £m |
| :--- | :---: |
| Underlying profit | 20.2 |
| Add: amortisation of negative goodwill | 35.2 |
| Add: release of acquisition fair value provisions | 6.3 |
| Retained profit for the period | 61.7 |

Earnings before interest, tax, depreciation and amortisation (EBITDA) in the nine months to 31 December 2002 were £198 million.
Performance is in line with published forecasts.
Financial Ratios
As required by the bond documentation, covenanted financial ratios (regulatory asset ratio and interest cover ratios) are reported for the last financial year and for each future year until the end of the current 5 year regulatory period.

## Financial Forecasts

This report includes forecasts of financial performance and key financial ratios up to 31 March 2005.

## Operational Performance

Overall, measures of customer service and environmental quality have continued to achieve high levels, in most cases ahead of the regulatory targets set out in the Welsh Water Monitoring Plan submitted to Ofwat in December 2000. Further details of performance during the first half of the year are given in the interim statement for Glas Cymru Cyf (which is available from the website (www.glascymru.com) or by request to the Company Secretary).

## Outsourcing of Operations

No material contractual issues have occurred during the period. Full details of Welsh Water's procurement strategy and the existing operational outsourcing arrangements are given in the Procurement Plan document which is available on the website (www.glascymru.com).

## Capital Investment Programme

Capital expenditure by Welsh Water during the nine months was $£ 180$ million (before capital contributions). Since 1 April 2000, the start of the 5 year AMP3 period, investment has totalled $£ 595$ million.

## Financing

There have been no credit rating changes of the bonds issued by Dwr Cymru (Financing) Limited since their issue on 10 May 2001.
On 21 November 2002 we completed a $£ 75$ million finance lease facility with Sovereign Finance.
During the quarter, $£ 3.8$ million was drawn down against the finance lease facilities with Bayerische Landesbank and Sovereign Finance.

As at 31 December 2002, Glas Cymru had cash on deposit and authorised investments totalling $£ 315$ million. These funds, together with undrawn finance lease facilities of $£ 106$ million and undrawn bank facilities of $£ 150$ million, give the company a high level of financial liquidity.

## Corporate Governance

Glas Cymru held a regular half-year review meeting with members on 6 December 2002. There was no formal business conducted at the meeting.

Investors Meetings
The company is happy to meet with any investor or potential investor on request to discuss these financial results, operating performance during the year to date and future prospects.

## Consolidated cashflow

$\left.\begin{array}{rr}\begin{array}{r}\text { months ended } \\ 31 \text { Dec 2002 } \\ \text { (Unaudited) }\end{array} & \begin{array}{r}\text { months ended } \\ \text { 31 Dec 2002 } \\ \text { (Unaudited) }\end{array} \\ £ \mathrm{~mm}\end{array}\right)$

|  | Amount accrued 31 Dec 02 £m | Payments due \& made in 3 months ending 31 Dec 02 £m |
| :---: | :---: | :---: |
| Liquidity facility: |  |  |
| Liquidity facility commitment fee | 0.1 | 0.0 |
| Senior interest payments: |  |  |
| Finance lease interest payments | 23.3 | 0.0 |
| A1 interest payments | 15.9 | 0.0 |
| A2 interest payments | 0.0 | 1.1 |
| A3 interest payments | 0.0 | 2.2 |
| A4 interest payments | 2.4 | 0.0 |
| A5 interest payments | 0.8 | 0.0 |
| B1 interest payments | 16.9 | 0.0 |
| B2 interest payments | 0.0 | 1.3 |
| B3 interest payments | 1.1 | 0.0 |
| B4 interest payments | 0.4 | 0.0 |
| Authorised loan facilities' commitment fees | 0.1 | 0.1 |
|  | 60.9 | 4.7 |
| Interest rate swaps | 1.1 | 2.8 |
| MBIA Fees | (1.2) | 0.0 |
| Finance Lease Principal (gross) | 0.0 | 0.5 |
| Finance Lease, VAT on payment | 0.0 | 0.1 |
| Reimbursement of insurance | 0.0 | 0.0 |
| Other fees |  | 0.1 |
| Junior debt: |  |  |
| C1 interest payments | 7.7 | 0.0 |
| C2 interest payments | 0.0 | 2.0 |
| D interest payments |  | 2.4 |
|  | 7.7 | 4.4 |
| Total debt service payments | 68.6 | 12.6 |

## Glas notes principal balance reconciliation

|  | Opening balance 1 Oct 02 £m | New Issues £m | Repayment £m | Indexation £m | $\begin{array}{r} \text { Closing balance } \\ 31 \text { Dec } 02 \\ £ m \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Finance leases | 317.3 | 38.8 | (0.5) |  | 355.6 |
| A1 notes | 350.0 |  |  |  | 350.0 |
| A2 notes | 100.0 |  |  |  | 100.0 |
| A3 notes | 200.0 |  |  |  | 200.0 |
| A4 notes | 267.5 |  |  | 2.0 | 269.5 |
| A5 notes | 85.8 |  |  | 0.6 | 86.5 |
| B1 notes | 325.0 |  |  |  | 325.0 |
| B2 notes | 100.0 |  |  |  | 100.0 |
| B3 notes | 100.9 |  |  | 0.7 | 101.6 |
| B4 notes | 35.3 |  |  | 0.3 | 35.6 |
| Authorised loan facilities | 0.0 |  |  |  | 0.0 |
| C1 notes | 125.0 |  |  |  | 125.0 |
| C2 notes | 125.0 |  |  |  | 125.0 |
| D notes | 76.0 |  |  |  | 76.0 |
| Local Authority Loans | 5.2 |  | (0.1) |  | 5.1 |
|  | 2,213.0 | 38.8 | (0.6) | 3.6 | 2,254.8 |

Glas bank account movements

|  | Opening balance 1 Oct 02 | Interest received fm | Deposits £m | Payments £m | Closing balance 31 Dec 02 fm |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Debt service payment account: |  |  |  |  |  |
| Debt service ledger | 32.2 |  | 36.6 | (12.6) | 56.2 |
| Insurance proceeds ledger | 0.0 |  | 0.0 | 0.0 | 0.0 |
|  | 32.2 |  | 36.6 | (12.6) | 56.2 |
| Capex reserve account | 151.7 |  | 65.5 | (59.7) | 157.5 |
| Customer payments account | 0.7 |  | 7.0 | (7.7) | 0.0 |
| Receipts account | 37.6 |  | 114.9 | (115.1) | 37.4 |
| Payments account | 83.8 |  | 211.3 | (208.8) | 86.3 |
| Other bank accounts | (24.0) | 3.8 | 521.7 | (523.9) | (22.4) |
|  | 282.0 | 3.8 | 957.0 | (927.8) | 315.0 |

## Interest cover ratio (ICR)

|  | Actual <br> Period to <br> 31 Mar 2002 <br> £m | Forecast |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Year to 31 Mar 2003 $\mathrm{£m}$ | Year to 31 Mar 2004 $\mathrm{£m}$ | Year to 31 Mar 2005 £m |
| Income | 406.1 | 459.0 | 474.0 | 488.0 |
| Operating expenditure | (183.8) | (203.0) | (203.0) | (201.0) |
| Pre capital maintenance cashflows | 222.3 | 256.0 | 271.0 | 287.0 |
| Capital maintenance expenditure | (82.1) | (108.0) | (96.0) | (92.0) |
| Post capital maintenance cashflows | 140.2 | 148.0 | 175.0 | 195.0 |
| Net interest | (104.8) | (122.0) | (130.0) | (136.0) |
| Capital expenditure | (98.0) | (162.0) | (143.0) | (139.0) |
| Customer rebates | 0.0 | 0.0 | (11.0) | (12.0) |
| Pre-financing cashflows | (62.6) | (136.0) | (109.0) | (92.0) |
| Interest payable on senior debt: |  |  |  |  |
| Finance leases | 8.7 | 16.2 | 17.6 | 18.0 |
| Class A | 43.2 | 49.0 | 49.3 | 49.5 |
| Class B | 30.5 | 34.5 | 34.6 | 34.7 |
| New debt | 0.0 | 0.0 | 0.0 | 0.0 |
| MBIA wrap fees | 4.3 | 4.8 | 4.8 | 4.9 |
| Interest \& currency swaps | 2.9 | 4.1 | 4.2 | 4.3 |
| Authorised loans | 0.0 | 0.0 | 0.0 | 1.5 |
| Less interest receivable | (12.9) | (15.9) | (9.2) | (5.6) |
| Total net senior debt interest | 76.7 | 92.7 | 101.3 | 107.3 |
| Interest payable on junior debt: |  |  |  |  |
| Class C | 16.9 | 19.3 | 19.3 | 19.3 |
| Class D | 9.0 | 8.4 | 7.8 | 7.8 |
| Other | 2.2 | 1.6 | 1.6 | 1.6 |
| Total interest payable | 104.8 | 122.0 | 130.0 | 136.0 |
| Senior interest cover pre capital maintenance (trigger 2.0; default 1.6) | 2.9 | 2.8 | 2.7 | 2.7 |
| Total interest cover pre capital maintenance | 2.1 | 2.1 | 2.1 | 2.1 |
| Senior interest cover post capital maintenance (trigger 1.1) | 1.8 | 1.6 | 1.7 | 1.8 |
| Total interest cover post capital maintenance | 1.3 | 1.2 | 1.3 | 1.4 |

Regulatory asset ratio (RAR)

|  | ActualAs at31 Mar 2002$£ \mathrm{~m}$ | Forecast |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | As at 31 Mar 2003 £m | $\begin{array}{r} \text { As at } \\ 31 \mathrm{Mar} 2004 \\ \text { £m } \end{array}$ | As at 31 Dec 2005 $\mathrm{£m}$ |
| Senior gross debt: |  |  |  |  |
| Finance leases | 289.0 | 359.4 | 378.0 | 394.9 |
| Class A | 1,003.0 | 1,010.0 | 1,018.0 | 1,025.0 |
| Class B | 561.0 | 564.0 | 566.8 | 569.6 |
| New debt | 0.0 | 0.0 | 0.0 | 0.0 |
| Net interest accrual on senior debt | 49.0 | 4.0 | 5.0 | 10.0 |
| Authorised loans | 0.0 | 0.0 | 0.0 | 50.0 |
| Total senior gross debt | 1,902.0 | 1,937.4 | 1,967.8 | 2,049.5 |
| Less: cash balances and authorised investments | (383.0) | (186.0) | (86.0) | (56.0) |
| Total senior net debt | 1,519.0 | 1,751.4 | 1,881.8 | 1,993.5 |
| Class C | 250.0 | 250.0 | 250.0 | 250.0 |
| Interest accrual on Class C | 9.1 | 0.0 | 0.0 | 0.0 |
| Class D | 100.0 | 76.0 | 76.0 | 76.0 |
| Interest accrual on junior debt | 0.0 | 0.0 | 0.0 | 0.0 |
| Local authority loans | 5.4 | 5.4 | 5.4 | 5.4 |
| Other interest accruals | 0.0 | 0.0 | 0.0 | 0.0 |
| Total net debt | 1,883.6 | 2,082.8 | 2,213.2 | 2,324.9 |
| Regulatory capital value (RCV) * | 2,125 | 2,337 | 2,551 | 2,725 |
| ?Reserves? (RCV less total net debt) | 241 | 254 | 338 | 400 |
| Regulatory asset ratio: |  |  |  |  |
| RAR (Senior) | 72\% | 75\% | 74\% | 73\% |
| RAR (Senior + C) (trigger 90\%; default 95\%) | 83\% | 86\% | 84\% | 82\% |
| RAR (total debt) | 87\% | 89\% | 87\% | 85\% |

[^0]Profit and loss account
$\left.\begin{array}{lrr} & \begin{array}{r}3 \text { months ended } \\ 31 \text { Dec 2002 } \\ \text { (Unaudited) } \\ \text { £m }\end{array} & \begin{array}{r}9 \\ \text { months ended } \\ \text { (Unaudited) }\end{array} \\ \text { (Um 2002 }\end{array}\right)$

Balance sheet at 31 Dec 2002

|  | At 31 December 2002 |  | At 31 March 2002 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | £m | £m | £m | £m |
| Tangible fixed assets |  | 2,460.3 |  | 2,358.1 |
| Negative goodwill |  | (105.8) |  | (138.0) |
| Investments |  | 0.0 |  | 0.2 |
|  |  | 2,354.5 |  | 2,220.3 |
| Current assets and liabilities: |  |  |  |  |
| Debtors and prepayments | 91.6 |  | 76.5 |  |
| Creditors and accruals | (140.4) |  | (171.9) |  |
|  |  | (48.8) |  | (95.4) |
| Total assets less current liabilities |  | 2,305.7 |  | 2,124.9 |
| Financing liabilities: |  |  |  |  |
| Bonds | $(1,894.1)$ |  | $(1,914.5)$ |  |
| Finance leases | (355.6) |  | (288.6) |  |
| Other | (5.1) |  | (5.4) |  |
| Net interest accrual | (64.0) |  | (58.9) |  |
|  | $(2,318.8)$ |  | $(2,267.4)$ |  |
| Cash and cash equivalents: |  |  |  |  |
| Receipts account | 37.4 |  | 57.6 |  |
| Payments account | 86.3 |  | 66.8 |  |
| Capex reserves account | 157.5 |  | 176.3 |  |
| Debt service payment account | 56.2 |  | 49.8 |  |
| Customer payments account |  |  | 0.7 |  |
| Other bank accounts | (22.4) |  | 31.5 |  |
|  | 315.0 |  | 382.7 |  |
| Net debt |  | $(2,003.8)$ |  | $(1,884.7)$ |
| Deferred income |  | (38.2) |  | (38.6) |
| Provisions for liabilities and charges |  | (46.5) |  | (52.7) |
| Deferred taxation |  | (83.0) |  | (76.4) |
| Net assets |  | 134.2 |  | 72.5 |


[^0]:    * As published by Ofwat (RD08/02) on 19 March 2002

